

HOME SELLING PREPARATION CHECKLIST

A step-by-step guide to help you prepare your home for a successful sale.

Welcome

Selling your home doesn't have to be overwhelming. This checklist walks you through the most important steps to help your home make a great first impression and prepare you for a successful sale.

— Dave Parker, Dave Parker Realty

Before You List Your Home

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| ☐ Choose a knowledgeable local REALTOR® |
| ☐ Discuss pricing and market conditions |
| ☐ Establish a target listing date |
| ☐ Create a moving timeline |

Improve Curb Appeal

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| ☐ Mow and edge the lawn |
| ☐ Trim shrubs and trees |
| ☐ Add fresh mulch |
| ☐ Clean the front door |
| ☐ Replace burned-out exterior lights |
| ☐ Pressure wash sidewalks and driveway |

Declutter Every Room

☐ Remove excess furniture

☐ Pack personal photographs

☐ Clear countertops

☐ Organize closets

☐ Remove unnecessary decorations

Make Minor Repairs

☐ Fix dripping faucets

☐ Replace burned-out light bulbs

☐ Touch up paint

☐ Tighten loose handles and knobs

☐ Repair damaged screens

Deep Clean

☐ Clean windows

☐ Shampoo carpets

☐ Dust ceiling fans

☐ Clean baseboards

☐ Scrub kitchens and bathrooms

☐ Eliminate odors

Get Ready for Showings

☐ Make beds daily

☐ Empty trash cans
☐ Turn on lights
☐ Open blinds and curtains
☐ Secure pets
☐ Leave the home during showings

Final Preparation

☐ Gather important documents
☐ Prepare utility information
☐ Make spare keys available
☐ Review offers with your REALTOR®

Dave's Pro Tip

Start preparing before your home goes on the market. The homes that make the best first impression often attract more buyers and stronger offers.

Dave Parker Realty

Guiding You Home with Experience and Care